

Statistical

Total Ground Transports	16,276	16,601	16,933	17,272	17,617	84,699
Avg Transports /Day	44.6	45.5	46.4	47.2	48.3	46.4
Total Unit Hours (Eight 24 hour shifts)	70,080	71,482	72,912	74,370	75,857	364,701
UH/Week	1,344	1,371	1,398	1,422	1,455	1,398
Ambulance UHU	0.232	0.232	0.232	0.232	0.232	0.232
EMS Providers	48	48	48	48	48	48

Revenue

APC	\$2,077.95	\$2,077.96	\$2,077.96	\$2,077.96	\$2,077.96	\$2,077.96
Gross system revenue	\$ 33,820,780	\$ 34,496,236	\$ 35,186,142	\$ 35,890,476	\$ 36,607,450	\$ 176,001,085
Contractual Discounts (Medicare, Medicaid, Commercial) and Bad Debt	(25,895,783)	(26,413,164)	(26,941,615)	(27,479,897)	(28,029,753)	(134,760,212)
Net transport revenue	7,924,997	8,083,072	8,244,528	8,410,579	8,577,697	41,240,872
Total net revenue per FFS tx	\$ 486.91	\$ 486.90	\$ 486.89	\$ 486.95	\$ 486.90	\$ 486.91
Total collected revenue	\$ 7,924,997	\$ 8,083,072	\$ 8,244,528	\$ 8,410,579	\$ 8,577,697	\$ 41,240,872

Operating Expenses

EMS Wages	4,841,105	5,086,093	5,343,476	5,613,838	5,897,867	26,782,380
Supervision and Support Position Wages (QA/QI)	486,137	500,721	515,743	531,215	547,151	2,580,967
Benefits & payroll taxes	2,850,074	2,988,946	3,134,682	3,287,603	3,448,085	15,709,391
Total salaries & benefits	8,177,317	8,575,760	8,993,901	9,432,656	9,893,103	45,072,737
% revenue	103.2%	106.1%	109.1%	112.2%	115.3%	109.3%
Crew wage per UH	\$ 69.08	\$ 71.15	\$ 73.29	\$ 75.49	\$ 77.75	\$ 73.44
Vehicle operating costs (fuel, parts, maintenance)	229,746	238,949	248,528	258,499	268,859	1,244,582
Medical supplies	209,604	218,066	226,875	236,046	245,576	1,136,166
General Liability, Auto and Malpractice Insurance	399,453	408,723	418,454	428,668	439,390	2,094,688
Telecommunications	61,850	63,085	64,347	65,635	66,946	321,865
Occupancy	-	-	-	-	-	-
Other operating expenses	825,440	841,028	856,951	873,211	889,758	4,286,387
Professional fees	21,600	22,032	22,473	22,922	23,381	112,407
Direct G&A expenses	77,211	78,752	80,327	81,935	83,572	401,797
Total operating expenses	10,002,221	10,446,395	10,911,857	11,399,572	11,910,585	54,670,631

Annual Surplus/Deficit

\$ (2,077,224)	\$ (2,363,323)	\$ (2,667,329)	\$ (2,988,994)	\$ (3,332,888)	\$ (13,429,758)
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